



INSTITUTIONAL PRESENTATION 2026

WDCN3
B3 LISTED NM



Since 2019



WDC Journey - 22-Year Trajectory

ISP

Enterprise

Institutional



Company founding. Commercialization of products: **wireless and internet via radio**



2003

2004



Entry into the market of **Electronic Security | CCTV**



WDC Expedition and start of **FTTH distribution**



2011



2012 Inauguration of the Ilhéus DC



2017 Entry of 2B Capital

2018



Acquisition of Axyon Distribuidora; entry into the markets of **Data Center, DWDM, Professional Audio and Video, and Cybersecurity**



2019 Obtainment of the AEO Certification and opening of the Colombia branch



2021 Listing on B3, current Ticker WDCN3

2021



Start of the partnership  **HUAWEI**



WDCN3
B3 LISTED NM



2024 Strategic repositioning — **consultative mindset**



2025 Acquisition of **Infinite Consulting**

Business Model

01 DISTRIBUTION



02 ISP's



**IMPORTATION
INDUSTRIALIZATION
(Tax Benefit)**



01 Distribution

Go To Market in Distribution

DISTRIBUTION · CHANNELS

END USER

Key Accounts (Verticals)

PROFILE OF CLIENTS

● ELECTRONIC SECURITY

- Specialized integrators
- Surveillance companies

● CYBERSECURITY

- Specialized integrators
- Companies of various sizes and sectors

● NETWORK INFRA (IT)

- Specialized integrators
- Resellers
- ISP's

● PRO-AV · PROFESSIONAL AUDIO AND VIDEO

- Specialized integrators
- Resellers
- Corporate clients, shopkeepers and retailers in the entertainment sector

SOLUTIONS

- Access control
- Intelligent video surveillance with real-time analysis
- 24x7 monitoring

- Protection in software, networks and privileged access
- Defense against constantly evolving cyber threats

- Corporate networks
- Cloud connectivity
- High-performance equipment for data centers

- Sound systems
- Professional displays with full audiovisual integration
- High-performance equipment for data centers

KEY ACCOUNTS (VERTICALS) (VERTICALS)

- EDTECH and Healthcare
- Energy and Utilities
- Transportation
- Retail & Financial

► Focus on large projects

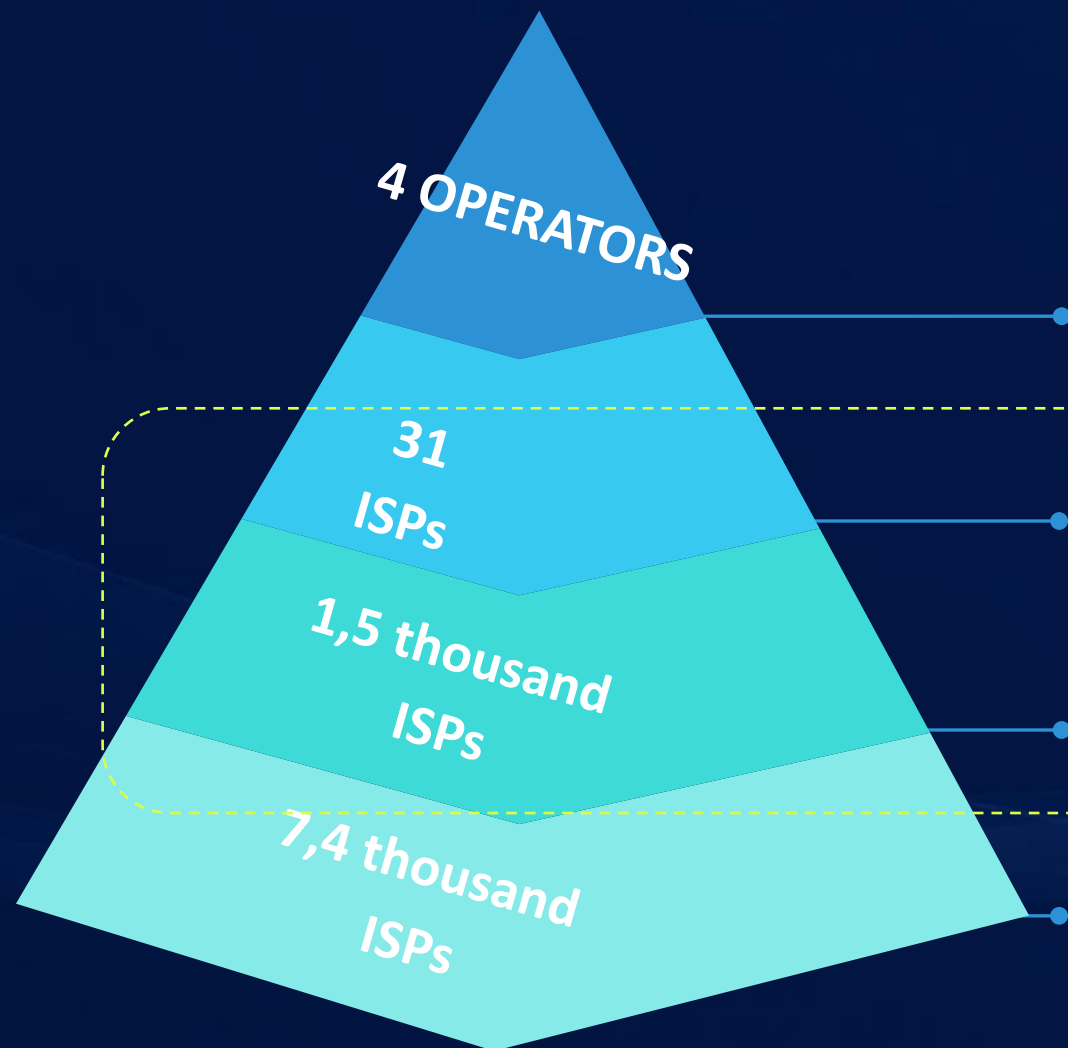
► Cross-sell promotion

BRANDS



02 ISP |

56 MILLION ACCESSES
DISTRIBUTED ACROSS 8,9
THOUSAND
OPERATORS/ISPs



Solutions:

- GPON External Network
- B2B Support
- Regional Data Center

Brands:



**Profile of
ISPs served
by WDC**

High-Growth Markets

Data Center



TAM Global: US\$ 1 trillion by 2035

CAGR Brazil/LATAM: 13% p.a.

Competitive Advantages: Strong relationship with ISPs, which have high adherence to the product

Cybersecurity



TAM Global: US\$ 265 billion by 2030

CAGR Brazil/LATAM: 12% p.a.

Competitive Advantages: Variety of software and solutions. Adaptable to the financial reality of diverse clients

Private 5G Networks



TAM Global: US\$ 8 billion by 2027

CAGR Brazil/LATAM: 28% p.a.

Competitive Advantages: Design of customized projects on 100% independent networks. Market with low competition

Electronic Security



TAM Global: US\$ 100 billion spent in 2025 and 2026

CAGR Brazil/LATAM: 9% p.a.

Competitive Advantages: Extremely high variety of products and manufacturers, which adapt to any project, regardless of size and complexity

Retail Media/OOH



TAM Global: US\$ 180 billion spent in 2025 and 2026

CAGR Brazil/LATAM: 17% p.a.

Competitive Advantages: We deliver complete solutions, beyond hardware. We also have more than one brand in our portfolio to offer our clients

ISP – B2B



WDC has prominence in this market and seeks to capture opportunities in the ISPs' B2B due to the relationship built throughout its history. **The Company serves more than 1.500 ISPs per year.**

Shareholding Position

Main Shareholders

Shareholder	Stake (%)	Qualification
Vanderlei Rigatieri (Founder)	36,2%	Controlling shareholder
2B Capital	20,3%	Controlling shareholder
Tuesday Capital	14,0%	Free float
FIP M Plus Bradesco	10,2%	Free float
Alaska	8,1%	Free float
Various	11,3%	Free float

Free float: 43,5%

Updated according to the shareholding base of 07/31/2026

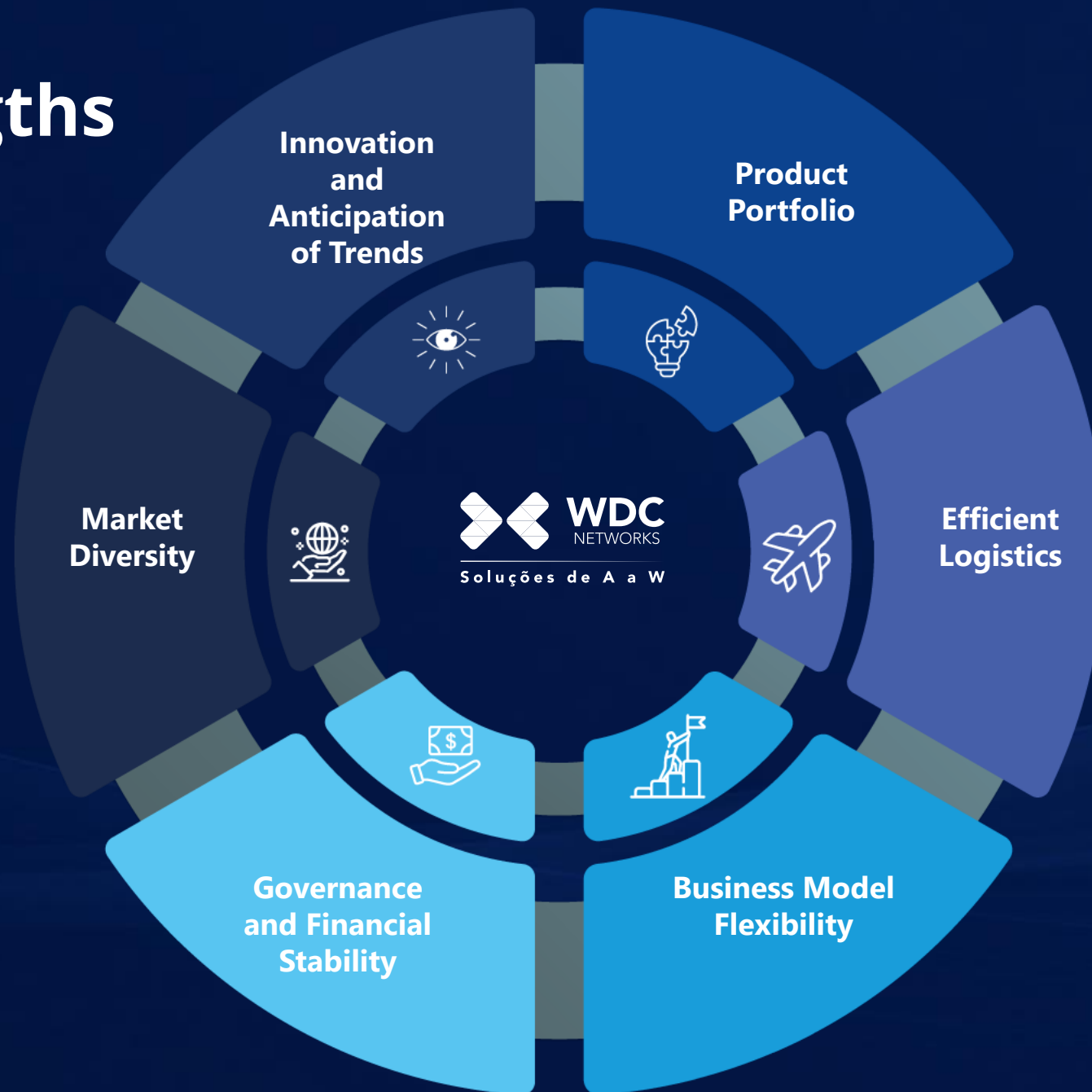


Aligned management

The Founder has never reduced his stake in the company, demonstrating long-term commitment to the company's growth.

Vanderlei and 2B Capital are party to a shareholders' agreement that ensures strategic alignment and solid corporate governance.

WDC Strengths



Corporate Governance



Vanderlei Rigatieri
CEO - President

Strategic vision and leadership



Felipe Meldonian
CFO - Chief Financial and IR Officer
Financial management and investor relations



Gustavo Momente
Technology Director
Technological innovation



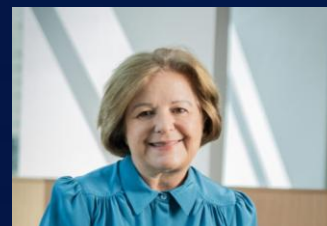
Audited by
Big Four since 2017



Juranilson Santos
Logistics and Procurement Director
Supply chain management and logistics operations



Bruno Rigatieri
Commercial and Marketing Director
Sales strategy and relationship with clients



Ruth Rigatieri
Human Resources Director
People and benefits management



Seal earned for
6 consecutive years

Board of Directors

Composed of 7 members (three independent and one woman) with vast experience in finance and corporate governance.

Statutory Audit Committee

Composed of 3 members with experience in accounting, internal controls and corporate risk management.

WHERE WE ARE

Broad coverage
throughout Brazil



WHERE WE ARE

And in the world



USA
Sales Office



Panama
Distribution Center

Colombia
Sales Office
Distribution Center



Nova Operação
CHINA
Mais agilidade e inovação!
A WDC Networks
mais perto de você!

WDC
Soluções de A a W

Shenzhen
Distribution Center

WDC IN NUMBERS



6M26 HIGHLIGHTS

LTM NET REVENUE

R\$ 825.9_{MM}

MOODY'S RATING

A.Br

Outlook raised to **Stable** in Nov/25

CASH BALANCE

R\$ 258.9_{MM}

▲ +96.2% vs 1H25

1H26 OPERATING CASH GENERATION

R\$ 134.1_{MM}

▲ +55.3% vs 1H25

OCF / EBITDA CONVERSION

118.9%

▲ +58.6 p.p. vs 1H25

NET DEBT / EBITDA LTM.

1.7_x

vs 1.9x in 1H25

AVERAGE COST OF DEBT **CDI +1,7%**

REVENUE HISTORY (R\$ MILLIONS)

CAGR EX-SOLAR · 2018-2025

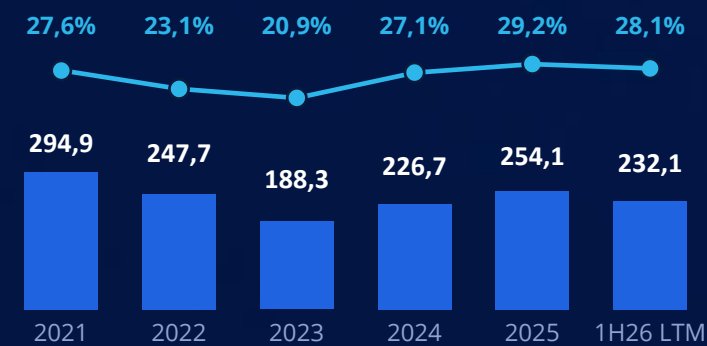
+12.9%



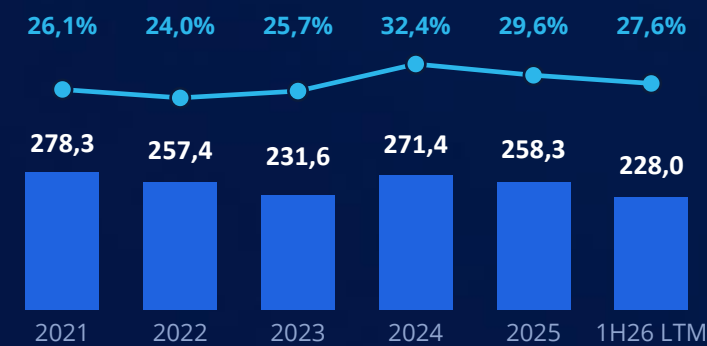
i In 2025, the Solar segment no longer contributes to WDC's revenue.

FINANCIAL PERFORMANCE (R\$ MILLIONS)

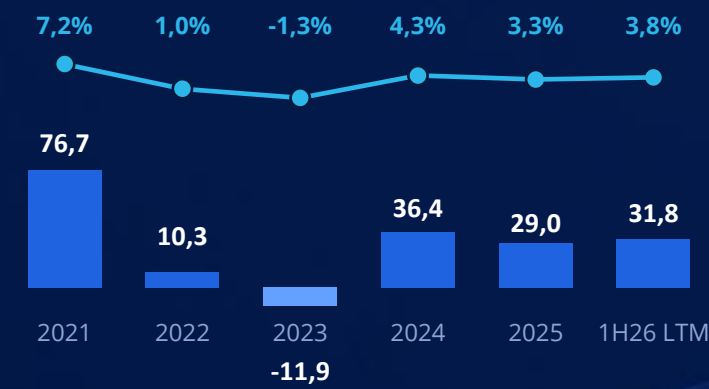
ADJUSTED GROSS PROFIT AND MARGIN



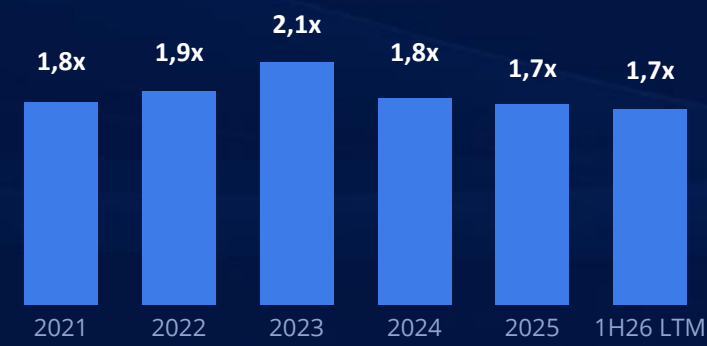
ADJUSTED EBITDA AND MARGIN



ADJUSTED NET INCOME AND MARGIN



NET DEBT / EBITDA LTM



ROIC



CAPEX (TaaS)



Deliberate TaaS slowdown = cash preservation



WDC
NETWORKS

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